

Trunz Water Systems AG
Technologie Center
Ahornstrasse 1
CH-9323 Steinach



Tel. +41 (0) 71 447 85 45
Fax +41 (0) 71 447 85 46
www.trunzwatersystems.com

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Trunz Water Systems Distributor

Dear Madam, Dear Sir

Thank you for your interest in Trunz Water Systems and its products. TWS is a globally renowned designer, manufacturer and supplier of innovative solutions for decentralised and sustainable water treatment technology powered by renewable energy. Being active worldwide, TWS believes in the professional, strong and reliable long term business relationships with its globally established and competent Distributors.

The executive summary of a TWS Distributor not only includes acquisition and evaluation of new requirements or potential applications, but also consultation in technical and commercial matters, support for shipment, installation and commissioning, all based on regular communication and information exchange. As TWS systems remain in operation for many years, it is essential for a Distributor to also offer technical capabilities in maintenance, repair and overhaul (MRO). In particular cases a Distributor may even operate the TWS systems on behalf of its customers, based on long lasting operation contracts.

Of course this requires a solid understanding of our equipment, for which TWS provides a 3-5 days training/workshop either in Steinach, Switzerland or in your country on demand. The participation of this training is an essential condition for a Distributor agreement. In addition a TWS Distributor is asked to purchase a TWS Demo System for frequent local demonstrations and presentations.

Therefore we have created a Distributor questionnaire which we would like you to read carefully and respond frankly and detailed. The questionnaire will give us an overview about your situation, intentions and capabilities.

Meanwhile we are looking forward to your completed questionnaire and hope this is the beginning of a long-lasting partnership. We are convinced that together with its strong partners, the Trunz Water Systems will continue its success story in the global water market.

Please do not hesitate to contact us for any question you may have.

Yours sincerely,

Trunz Water Systems AG

René Hauser
Director Sales & Marketing
Vice Managing Director